

SALES COMPARISON

Old Town Gallery Balance Sheet as of Dec 31st 2015

Assets

Money Market	\$10,951.04
Checking	\$18,955.13
Jan Sales	\$0.00
Cash	\$350.00
Total Assets	\$30,256.17

Liabilities

Sales Tax	\$0.00
Owed Artist	\$0.00
Prepaid Rent	\$3,600.00
Total Liabilities	\$3,600.00

Total \$26,656.17

Sales Comparison

	2013 Sales	2014 Sales	2015 Sales	Change	% Change	YTD 2014	YTD 2015	YTD Change	% Change
January	\$14,103.91	\$14,453.86	\$13,605.72	(\$848.14)	-5.87%	\$14,453.86	\$13,605.72	(\$848.14)	-5.87%
February	\$16,181.80	\$17,793.89	\$15,908.70	(\$1,885.19)	-10.59%	\$32,247.75	\$29,514.42	(\$2,733.33)	-8.48%
March	\$16,617.15	\$19,627.92	\$16,299.79	(\$3,328.13)	-16.96%	\$51,875.67	\$45,814.21	(\$6,061.46)	-11.68%
April	\$16,863.64	\$16,361.71	\$15,345.58	(\$1,016.13)	-6.21%	\$68,237.38	\$61,159.79	(\$7,077.59)	-10.37%
May	\$21,572.49	\$20,920.56	\$19,805.97	(\$1,114.59)	-5.33%	\$89,157.94	\$80,965.76	(\$8,192.18)	-9.19%
June	\$24,260.27	\$23,836.45	\$17,071.48	(\$6,764.97)	-28.38%	\$112,994.39	\$98,037.24	(\$14,957.15)	-13.24%
July	\$21,662.75	\$13,247.63	\$19,199.96	\$5,952.33	44.93%	\$126,242.02	\$117,237.20	(\$9,004.82)	-7.13%
August	\$18,447.71	\$19,595.86	\$16,804.30	(\$2,791.56)	-14.25%	\$145,837.88	\$134,041.50	(\$11,796.38)	-8.09%
September	\$26,088.31	\$24,521.00	\$26,036.82	\$1,515.82	6.18%	\$170,358.88	\$160,078.32	(\$10,280.56)	-6.03%
October	\$16,567.48	\$18,047.51	\$19,112.68	\$1,065.17	5.90%	\$188,406.39	\$179,191.00	(\$9,215.39)	-4.89%
November	\$17,950.65	\$18,365.96	\$19,116.20	\$750.24	4.08%	\$206,772.35	\$198,307.20	(\$8,465.15)	-4.09%
December	\$44,609.43	\$40,371.08	\$41,913.64	\$1,542.56	3.82%	\$247,143.43	\$240,220.84	(\$6,922.59)	-2.80%
	\$254,925.59	\$247,143.43	\$240,220.84	(\$6,922.59)					

Cash Flow Report - Dec 2015**Inflows**

Gallery Sales	\$41,913.64
Accrued Sales Tax	\$3,144.14
Facilities Fee	\$0.00
Artist Rent	\$3,033.80
Artist Fine	
Miscellaneous	
Interest Earned	\$0.28
Self Insurance	\$48.00

Total Inflows \$48,139.86**Outflows**

Artist Payout	\$33,530.91
Building Lease	\$3,875.00
Storage	\$75.00
Self Insurance payout	
Ads	\$449.50
Bank Fees	
Credit Card Fees	\$613.73
20th Anniversary	
Dues and Subscriptions	
Licenses and Permits	
Furniture and Fixtures	\$132.29
Insurance	
Tax Consulting	
Contract Service Fees	\$400.00
Maintenance	\$120.00
Lighting	
Drinking Water	
Events	\$276.21
Postage and Delivery	\$29.89
Misc	
Security	
Sunshine	
Consumable Office Supplies	\$185.64
Cost of Goods Sold	
Office Equipment	
Packaging Materials	\$1,225.70
Software Support	\$9.95
Software	
California Sales Tax	\$1,400.00
State Tax	
Gas and Electric	\$175.08
Phone	\$239.09

Total Outflows \$42,737.99**Overall Total \$5,401.87****Cash Flow Report 2015****Inflows**

Gallery Sales	\$240,220.84
Accrued Sales Tax	\$18,007.41
Facilities Fee	\$750.00
Artist Rent	\$39,521.65
Artist Fine	
Miscellaneous	
Interest Earned	\$3.20
Self Insurance	\$632.00

Total Inflows \$299,135.10**Outflows**

Artist Payout	\$194,395.89
Building Lease	\$46,500.00
Storage	\$900.00
Self Insurance payout	\$388.50
Ads	\$4,186.23
Bank Fees	\$5.70
Credit Card Fees	\$6,869.80
20th Anniversary	\$1,235.69
Dues and Subscriptions	\$220.00
Licenses and Permits	\$537.40
Furniture and Fixtures	\$296.61
Insurance	\$513.00
Tax Consulting	\$765.00
Contract Service Fees	\$4,800.00
Maintenance	\$1,492.74
Lighting	\$365.19
Drinking Water	\$267.50
Events	\$882.28
Postage and Delivery	\$271.64
Misc	
Security	\$1,513.86
Sunshine	\$546.38
Consumable Office Supplies	\$2,362.66
Cost of Goods Sold	\$169.26
Office Equipment	
Packaging Materials	\$3,195.95
Software Support	\$119.40
Software	
California Sales Tax	\$18,014.00
State Tax	\$1,700.00
Gas and Electric	\$4,814.60
Phone	\$2,770.96

Total Outflows \$300,100.24**Overall Total (\$965.14)**