

SALES COMPARISON

Old Town Gallery Balance Sheet as of Nov 1st 2015

Assets	
Money Market	\$10,951.04
Checking	\$17,028.58
Nov Sales	\$0.00
Cash	\$350.00
Total Assets	\$28,329.62

Liabilities	
Sales Tax	\$0.00
Owed Artist	\$0.00
Prepaid Rent	\$3,600.00
Total Liabilities	\$3,600.00

Total **\$24,729.62**

Sales Comparison

	2013 Sales	2014 Sales	2015 Sales	Change	% Change	YTD 2014	YTD 2015	YTD Change	% Change
January	\$14,103.91	\$14,453.86	\$13,605.72	(\$848.14)	-5.87%	\$14,453.86	\$13,605.72	(\$848.14)	-5.87%
February	\$16,181.80	\$17,793.89	\$15,908.70	(\$1,885.19)	-10.59%	\$32,247.75	\$29,514.42	(\$2,733.33)	-8.48%
March	\$16,617.15	\$19,627.92	\$16,299.79	(\$3,328.13)	-16.96%	\$51,875.67	\$45,814.21	(\$6,061.46)	-11.68%
April	\$16,863.64	\$16,361.71	\$15,345.58	(\$1,016.13)	-6.21%	\$68,237.38	\$61,159.79	(\$7,077.59)	-10.37%
May	\$21,572.49	\$20,920.56	\$19,805.97	(\$1,114.59)	-5.33%	\$89,157.94	\$80,965.76	(\$8,192.18)	-9.19%
June	\$24,260.27	\$23,836.45	\$17,071.48	(\$6,764.97)	-28.38%	\$112,994.39	\$98,037.24	(\$14,957.15)	-13.24%
July	\$21,662.75	\$13,247.63	\$19,199.96	\$5,952.33	44.93%	\$126,242.02	\$117,237.20	(\$9,004.82)	-7.13%
August	\$18,447.71	\$19,595.86	\$16,804.30	(\$2,791.56)	-14.25%	\$145,837.88	\$134,041.50	(\$11,796.38)	-8.09%
September	\$26,088.31	\$24,521.00	\$26,036.82	\$1,515.82	6.18%	\$170,358.88	\$160,078.32	(\$10,280.56)	-6.03%
October	\$16,567.48	\$18,047.51	\$19,112.68	\$1,065.17	5.90%	\$188,406.39	\$179,191.00	(\$9,215.39)	-4.89%
November	\$17,950.65	\$18,365.96							
December	\$44,609.43	\$40,371.08							
	\$254,925.59	\$247,143.43	\$179,191.00	(\$9,215.39)					

Cash Flow Report - Oct 2015**Inflows**

Gallery Sales	\$19,112.68
Accrued Sales Tax	\$1,433.95
Facilities Fee	\$0.00
Artist Rent	\$3,447.40
Artist Fine	
Miscellaneous	
Interest Earned	
Self Insurance	\$56.00

Total Inflows \$24,050.03**Outflows**

Artist Payout	\$15,290.14
Building Lease	\$3,875.00
Storage	\$75.00
Self Insurance payout	\$87.50
Ads	\$1,133.62
Bank Fees	
Credit Card Fees	\$676.35
20th Anniversary	\$1,131.79
Dues and Subscriptions	
Licenses and Permits	
Furniture and Fixtures	
Insurance	
Tax Consulting	
Contract Service Fees	\$400.00
Maintenance	
Lighting	
Drinking Water	\$42.50
Events	
Postage and Delivery	
Misc	
Security	\$1,045.98
Sunshine	\$115.50
Consumable Office Supplies	
Cost of Goods Sold	
Office Equipment	
Packaging Materials	\$38.67
Software Support	\$9.95
Software	
California Sales Tax	\$1,852.00
State Tax	
Gas and Electric	\$620.05
Phone	\$238.92

Total Outflows \$26,632.97**Overall Total (\$2,582.94)****Cash Flow Report as of Nov 1st 2015****Inflows**

Gallery Sales	\$179,191.00
Accrued Sales Tax	\$13,685.01
Facilities Fee	\$750.00
Artist Rent	\$37,222.71
Artist Fine	
Miscellaneous	
Interest Earned	\$2.92
Self Insurance	\$579.00

Total Inflows \$231,430.64**Outflows**

Artist Payout	\$145,572.01
Building Lease	\$42,625.00
Storage	\$825.00
Self Insurance payout	\$188.50
Ads	\$3,062.99
Bank Fees	\$5.70
Credit Card Fees	\$5,730.87
20th Anniversary	\$1,235.69
Dues and Subscriptions	\$220.00
Licenses and Permits	\$537.40
Furniture and Fixtures	\$164.32
Insurance	\$513.00
Tax Consulting	\$765.00
Contract Service Fees	\$4,400.00
Maintenance	\$377.39
Lighting	\$365.19
Drinking Water	\$249.00
Events	\$506.07
Postage and Delivery	\$241.75
Misc	
Security	\$1,513.86
Sunshine	\$446.38
Consumable Office Supplies	\$2,177.02
Cost of Goods Sold	\$169.26
Office Equipment	
Packaging Materials	\$1,370.25
Software Support	\$99.50
Software	
California Sales Tax	\$15,114.00
State Tax	\$1,700.00
Gas and Electric	\$4,155.87
Phone	\$2,292.78

Total Outflows \$236,623.80**Overall Total (\$5,193.16)**