

**Cash Flow Report - Apr 2016****Inflows**

Gallery Sales	\$17,366.58
Accrued Sales Tax	\$1,112.80
Facilities Fee	\$0.00
Artist Rent	\$3,099.49
Artist Fine	
Miscellaneous	\$12.00
Interest Earned	\$0.27
Self Insurance	\$47.00

**Total Inflows \$21,638.14****Outflows**

Artist Payout	\$13,893.26
Building Lease	\$3,875.00
Storage	\$75.00
Self Insurance payout	
Ads	\$378.79
Bank Fees	\$12.00
Credit Card Fees	\$387.38
Dues and Subscriptions	
Licenses and Permits	
Furniture and Fixtures	\$200.00
Insurance	
Tax Consulting	
Contract Service Fees	\$400.00
Maintenance	\$240.00
Lighting	
Drinking Water	\$18.50
Events	\$20.97
Postage and Delivery	
Misc	
Security	\$116.97
Sunshine	\$61.75
Consumable Office Supplies	\$29.63
Cost of Goods Sold	
Office Equipment	
Packaging Materials	
Software Support	
Software	
California Sales Tax	\$1,010.00
State Tax	
Gas and Electric	\$231.29
Phone	\$239.69

**Total Outflows \$21,190.23****Overall Total \$447.91****Cash Flow Report as of May 1st 2016****Inflows**

Gallery Sales	\$56,163.92
Accrued Sales Tax	\$4,340.71
Facilities Fee	\$300.00
Artist Rent	\$15,890.80
Artist Fine	
Miscellaneous	\$12.00
Interest Earned	\$1.08
Self Insurance	\$251.01

**Total Inflows \$76,959.52****Outflows**

Artist Payout	\$44,931.14
Building Lease	\$19,375.00
Storage	\$375.00
Self Insurance payout	\$73.50
Ads	\$2,449.27
Bank Fees	
Credit Card Fees	\$2,435.14
Dues and Subscriptions	\$75.00
Licenses and Permits	
Furniture and Fixtures	\$559.82
Insurance	
Tax Consulting	\$765.00
Contract Service Fees	\$2,000.00
Maintenance	\$261.18
Lighting	\$1,590.24
Drinking Water	\$74.00
Events	\$191.90
Postage and Delivery	\$83.22
Misc	
Security	\$116.97
Sunshine	\$166.50
Consumable Office Supplies	\$740.59
Cost of Goods Sold	
Office Equipment	
Packaging Materials	\$594.24
Software Support	\$29.85
Software	
California Sales Tax	\$6,021.00
State Tax	\$1,700.00
Gas and Electric	\$1,132.95
Phone	\$960.42

**Total Outflows \$86,701.93****Overall Total (\$9,742.41)**

SALES COMPARISON

Old Town Gallery Balance Sheet as of May 1st 2016

<b>Assets</b>	
Money Market	\$10,952.67
Checking	\$13,396.67
May Sales	\$0.00
Cash	\$350.00
<b>Total Assets</b>	<b>\$24,699.34</b>

<b>Liabilities</b>	
Sales Tax	\$0.00
Owed Artist	\$0.00
Prepaid Rent	\$3,600.00
<b>Total Liabilities</b>	<b>\$3,600.00</b>

**Total \$21,099.34**

**Sales Comparison**

	2013 Sales	2014 Sales	2015 Sales	2016 Sales	Change	% Change	YTD 2015	YTD 2016	YTD Change	% Change
January	\$14,103.91	\$14,453.86	\$13,605.72	\$10,502.47	(\$3,103.25)	-22.81%	\$13,605.72	\$10,502.47	(\$3,103.25)	-22.81%
February	\$16,181.80	\$17,793.89	\$15,908.70	\$14,629.78	(\$1,278.92)	-8.04%	\$29,514.42	\$25,132.25	(\$4,382.17)	-14.85%
March	\$16,617.15	\$19,627.92	\$16,299.79	\$13,665.09	(\$2,634.70)	-16.16%	\$45,814.21	\$38,797.34	(\$7,016.87)	-15.32%
April	\$16,863.64	\$16,361.71	\$15,345.58	\$17,366.58	\$2,021.00	13.17%	\$61,159.79	\$56,163.92	(\$4,995.87)	-8.17%
May	\$21,572.49	\$20,920.56	\$19,805.97							
June	\$24,260.27	\$23,836.45	\$17,071.48							
July	\$21,662.75	\$13,247.63	\$19,199.96							
August	\$18,447.71	\$19,595.86	\$16,804.30							
September	\$26,088.31	\$24,521.00	\$26,036.82							
October	\$16,567.48	\$18,047.51	\$19,112.68							
November	\$17,950.65	\$18,365.96	\$19,116.20							
December	\$44,609.43	\$40,371.08	\$41,913.64							
	\$254,925.59	\$247,143.43	\$240,220.84	\$56,163.92	(\$4,995.87)					