

SALES COMPARISON

Old Town Gallery Balance Sheet as of Apr 1st 2016

Assets	
Money Market	\$10,952.40
Checking	\$14,001.73
Apr Sales	\$0.00
Cash	\$350.00
Total Assets	\$25,304.13

Liabilities	
Sales Tax	\$0.00
Owed Artist	\$0.00
Prepaid Rent	\$3,600.00
Total Liabilities	\$3,600.00

Total \$21,704.13

Sales Comparison

	2013 Sales	2014 Sales	2015 Sales	2016 Sales	Change	% Change	YTD 2015	YTD 2016	YTD Change	% Change
January	\$14,103.91	\$14,453.86	\$13,605.72	\$10,502.47	(\$3,103.25)	-22.81%	\$13,605.72	\$10,502.47	(\$3,103.25)	-22.81%
February	\$16,181.80	\$17,793.89	\$15,908.70	\$14,629.78	(\$1,278.92)	-8.04%	\$29,514.42	\$25,132.25	(\$4,382.17)	-14.85%
March	\$16,617.15	\$19,627.92	\$16,299.79	\$13,665.09	(\$2,634.70)	-16.16%	\$45,814.21	\$38,797.34	(\$7,016.87)	-15.32%
April	\$16,863.64	\$16,361.71	\$15,345.58							
May	\$21,572.49	\$20,920.56	\$19,805.97							
June	\$24,260.27	\$23,836.45	\$17,071.48							
July	\$21,662.75	\$13,247.63	\$19,199.96							
August	\$18,447.71	\$19,595.86	\$16,804.30							
September	\$26,088.31	\$24,521.00	\$26,036.82							
October	\$16,567.48	\$18,047.51	\$19,112.68							
November	\$17,950.65	\$18,365.96	\$19,116.20							
December	\$44,609.43	\$40,371.08	\$41,913.64							
	\$254,925.59	\$247,143.43	\$240,220.84	\$38,797.34	(\$7,016.87)					

Cash Flow Report - Mar 2016**Inflows**

Gallery Sales	\$13,665.09
Accrued Sales Tax	\$1,025.26
Facilities Fee	\$0.00
Artist Rent	\$3,201.20
Artist Fine	
Miscellaneous	\$12.00
Interest Earned	\$0.27
Self Insurance	\$52.00

Total Inflows \$17,955.82**Outflows**

Artist Payout	\$10,932.07
Building Lease	\$3,875.00
Storage	\$75.00
Self Insurance payout	\$2.00
Ads	\$624.13
Bank Fees	\$12.00
Credit Card Fees	\$457.85
Dues and Subscriptions	\$75.00
Licenses and Permits	
Furniture and Fixtures	
Insurance	
Tax Consulting	
Contract Service Fees	\$400.00
Maintenance	\$21.18
Lighting	\$1,000.81
Drinking Water	
Events	\$127.95
Postage and Delivery	\$14.47
Misc	
Security	
Sunshine	
Consumable Office Supplies	\$248.41
Cost of Goods Sold	
Office Equipment	
Packaging Materials	\$394.17
Software Support	\$9.95
Software	
California Sales Tax	\$1,100.00
State Tax	\$1,700.00
Gas and Electric	\$296.26
Phone	\$238.96

Total Outflows \$21,605.21**Overall Total (\$3,649.39)****Cash Flow Report as of Apr 1st 2016****Inflows**

Gallery Sales	\$38,797.34
Accrued Sales Tax	\$3,178.13
Facilities Fee	\$150.00
Artist Rent	\$12,886.09
Artist Fine	
Miscellaneous	\$12.00
Interest Earned	\$0.81
Self Insurance	\$204.01

Total Inflows \$55,228.38**Outflows**

Artist Payout	\$31,037.87
Building Lease	\$15,500.00
Storage	\$300.00
Self Insurance payout	\$73.50
Ads	\$2,074.77
Bank Fees	\$12.00
Credit Card Fees	\$2,047.76
Dues and Subscriptions	\$75.00
Licenses and Permits	
Furniture and Fixtures	\$253.75
Insurance	
Tax Consulting	\$765.00
Contract Service Fees	\$1,600.00
Maintenance	\$21.18
Lighting	\$1,371.03
Drinking Water	\$55.50
Events	\$180.90
Postage and Delivery	\$48.92
Misc	
Security	
Sunshine	\$166.50
Consumable Office Supplies	\$636.94
Cost of Goods Sold	
Office Equipment	
Packaging Materials	\$594.24
Software Support	\$19.90
Software	
California Sales Tax	\$5,011.00
State Tax	\$1,700.00
Gas and Electric	\$901.66
Phone	\$720.73

Total Outflows \$65,168.15**Overall Total (\$9,939.77)**